

Potential Operation Cost Saving Per Year

| Items | Hospitals | AFO |
|--------------------------------------|----------------|----------------|
| Number of Establishments | 5,800 | 450,000 |
| Types of Injectable Medications (IM) | > 25 | > 30 |
| IM Bottle Size | 1-10 ml | 100 - 1,000 ml |
| Total IM Market | \$ 15 Billion | \$20 Billion |
| Wastage (Delivery / Expiration) | ~ 10 -15 % | ~ 15 -20 % |
| Labor Cost Savings | ~ 5 -10 % | ~ 15-20 % |
| Total Cost Savings | ~ \$ 2 Billion | ~ \$ 6 Billion |
| Average Savings per Establishment | ~ \$ 300,000 | ~ \$ 13,000 |